

# **ENGAGING THE ENTERPRISE AT SCALE**

## **HOW TO GET EVERYONE ELSE TO CHANGE**

**CHRIS BEALE**



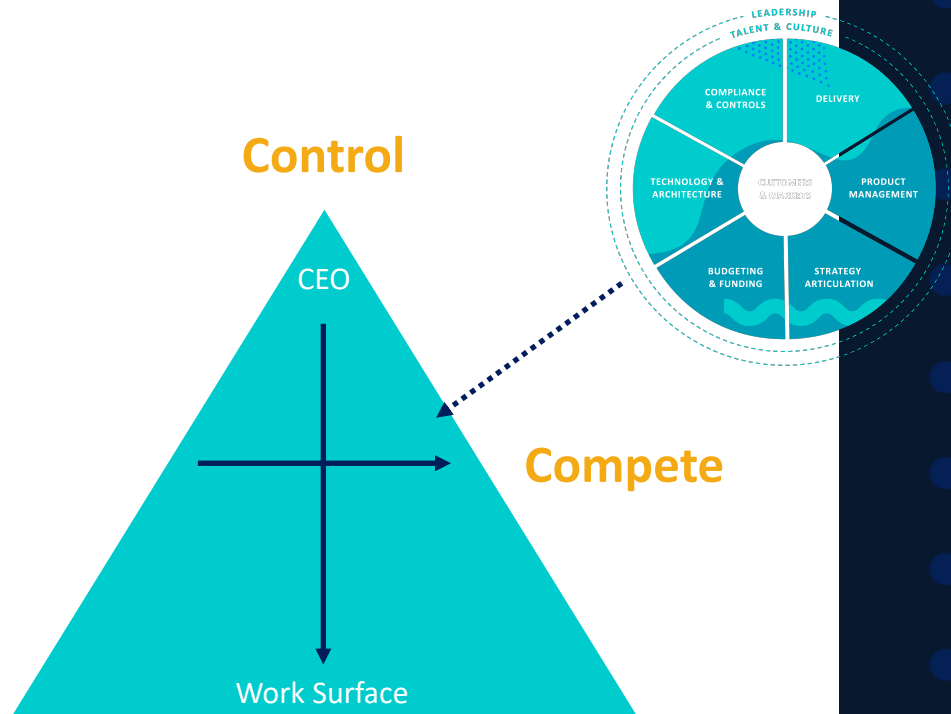
# LEARNING FROM 10+ YEARS OF AGILE TRANSFORMATION



- 100+ Clients From Very Small to Very Large
- Numerous Industries and Verticals
- 100s of Expeditions Undertaken
- 1000+ Basecamps Achieved and Counting
- Inside and Outside of Technology

We're learning a lot about what it means to align an organization's Systems and Capabilities to their customers and markets.  
(but there's still a lot of learning left to do)

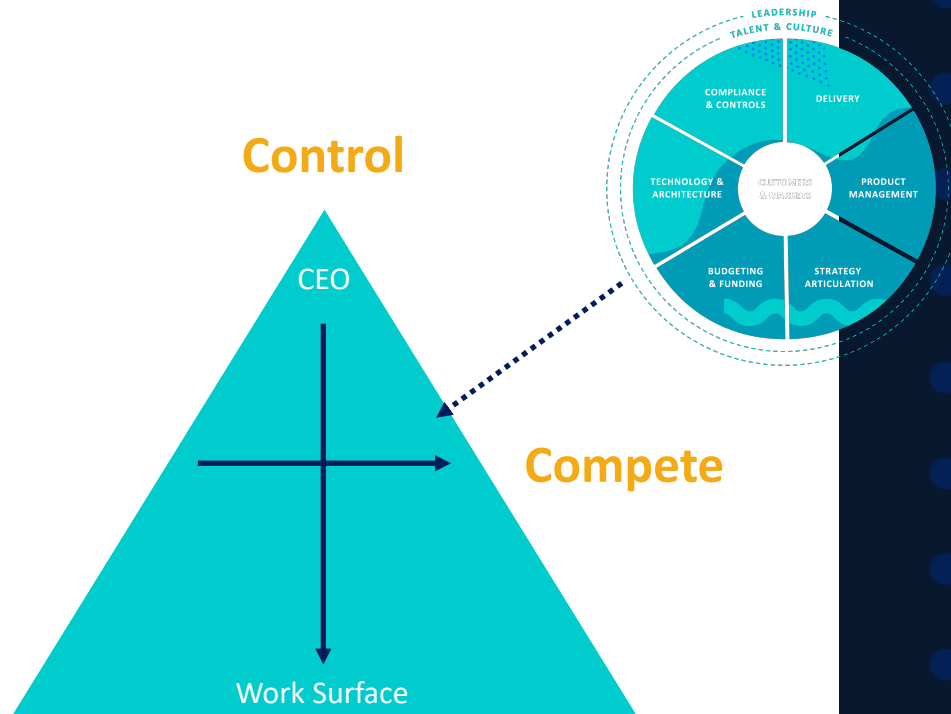
# WHO IS “EVERYONE ELSE?”



When a system isn't trustworthy, the only reasonable option is to control it.

- Many organizations are intentionally designed to express control from the top to the work surface.
- Given the heroic/chaotic nature of many delivery organizations, establishing controls is not irrational.
- In IT these controls are often institutionalized in functions called the Business Office or Office of the CIO.
- Controls can also emanate from other horizontals such as HR, Finance, Legal, ...

# WHO IS "EVERYONE ELSE?"

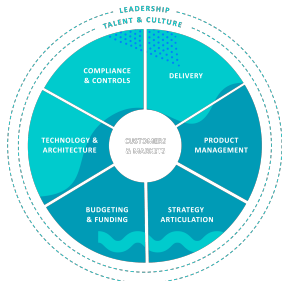


When a system isn't trustworthy, the only reasonable option is to control it.

As product teams strive to achieve higher levels of business agility at scale certain tensions will be introduced and grow, certain exceptions will need to be granted, and certain opportunities to improve the organizational design will present themselves.

## Tensions

Tensions form and grow as Agile Teams and Products attempt to increase their level of business agility in an Organization Design that is not transforming fast enough to support their progress.



## ORGANIZATIONAL DESIGN



**BECOME PREDICTABLE**



**REDUCE BATCH SIZE**

**BREAK DEPENDENCIES**



**INCREASE AUTONOMY**

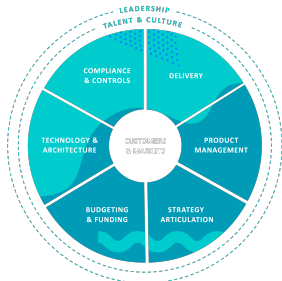


**INVEST TO LEARN**

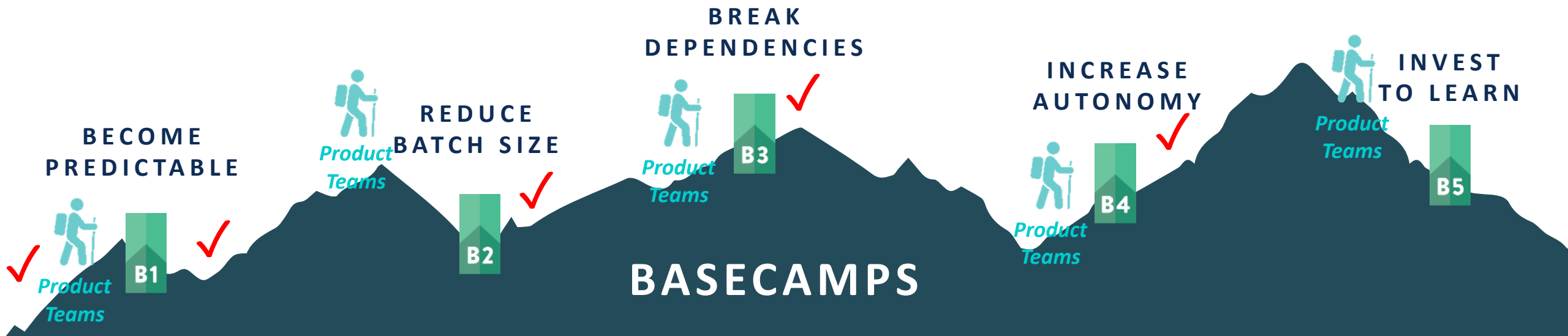
## BASECAMPS

## Exceptions

Exceptions will be required when changes are needed to the organizational design in order to move forward but the organization is constrained in its ability to adopt a new supportive design.

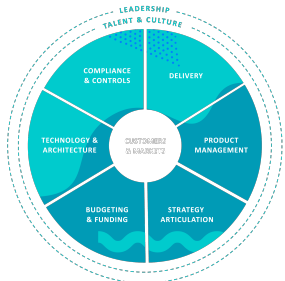


## ORGANIZATIONAL DESIGN



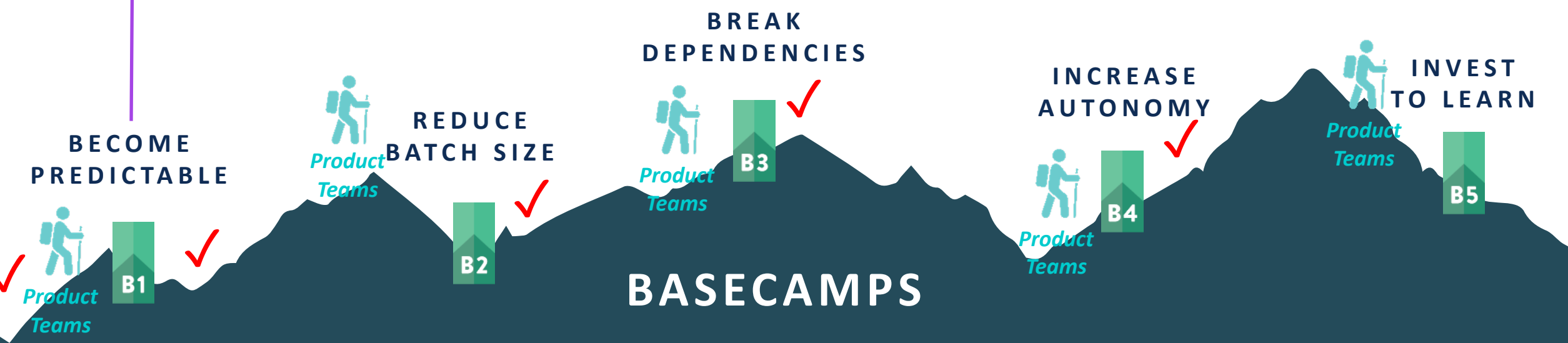
# Opportunities

Opportunities to exploit progress and increase overall Enterprise Agility by improving the organizational design occur when a critical mass of Agile Teams and Products reach their target levels of Business Agility.



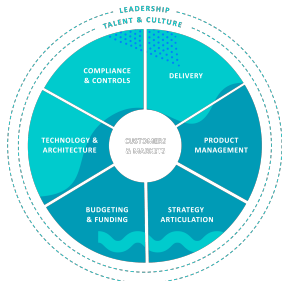
## ORGANIZATIONAL DESIGN

~30%



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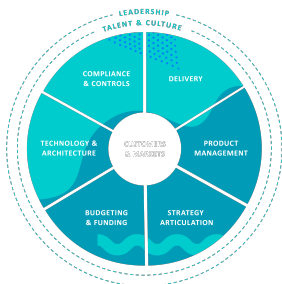
INVEST TO LEARN

## BASECAMPS

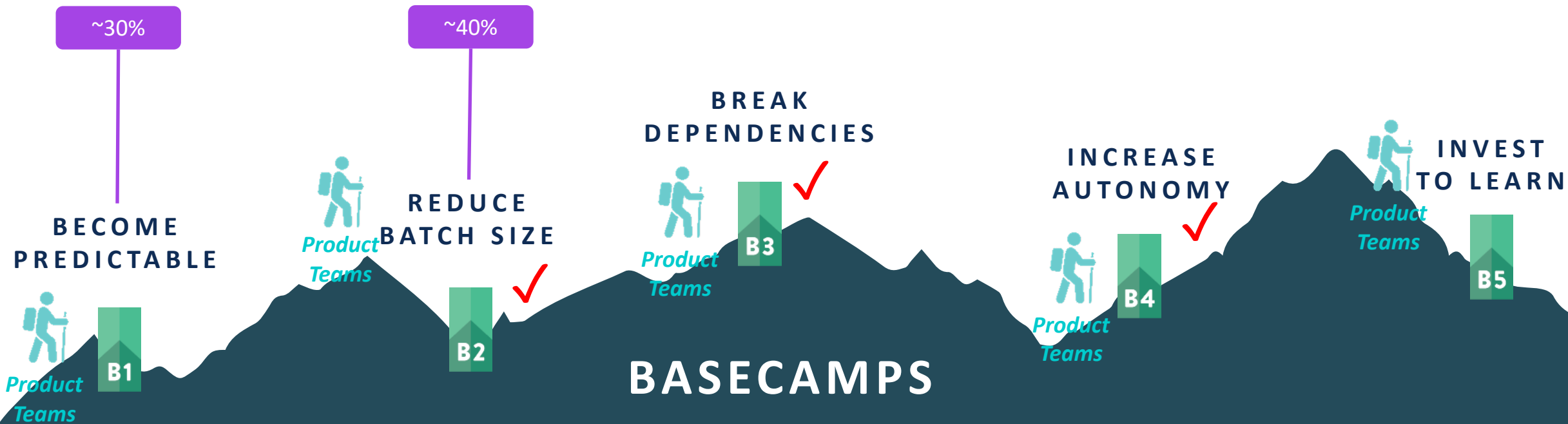


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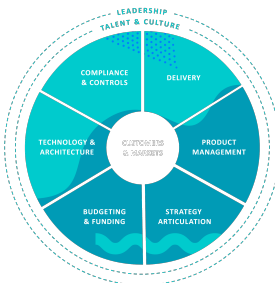


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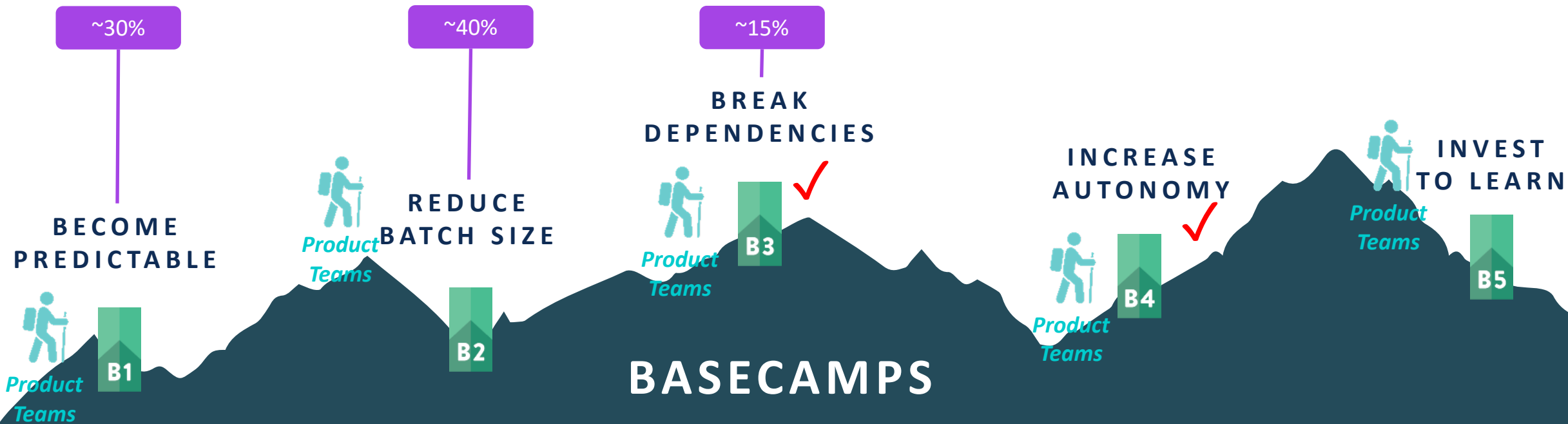


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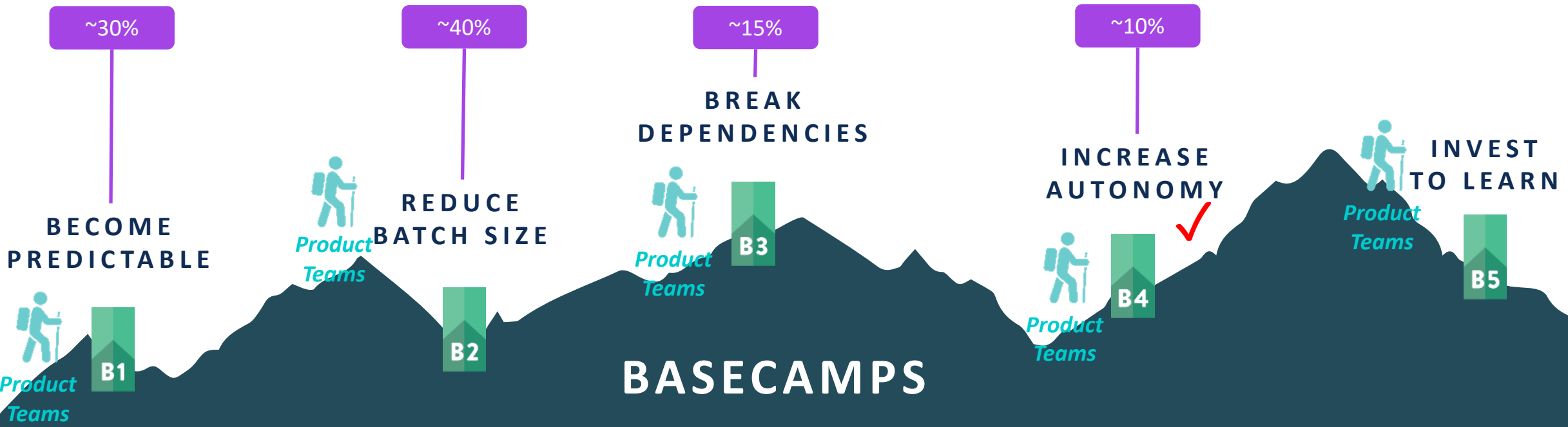
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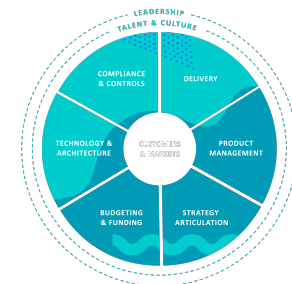


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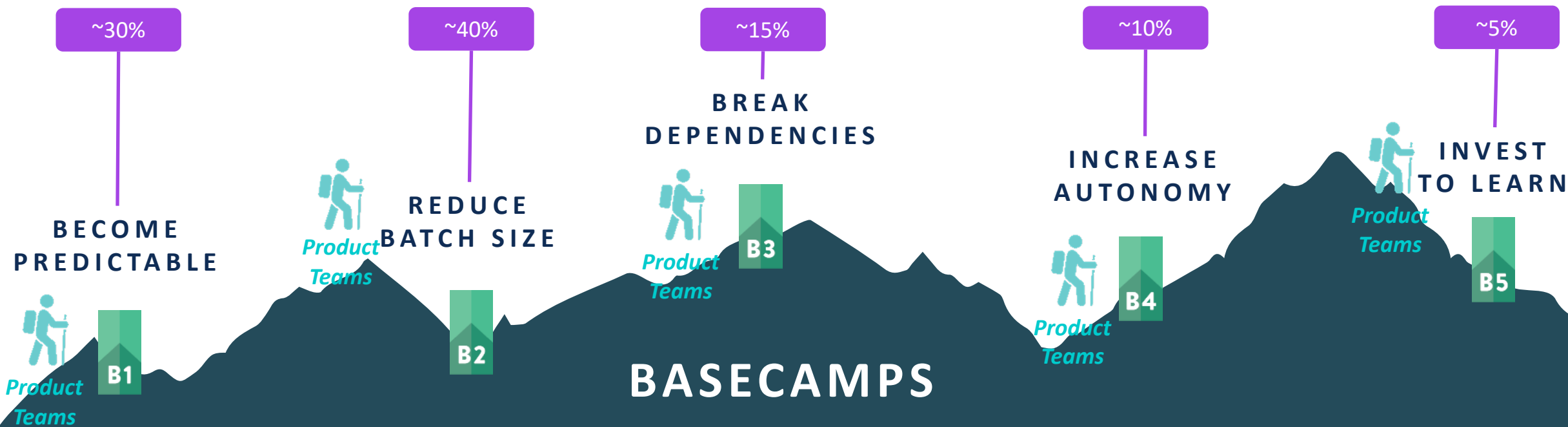


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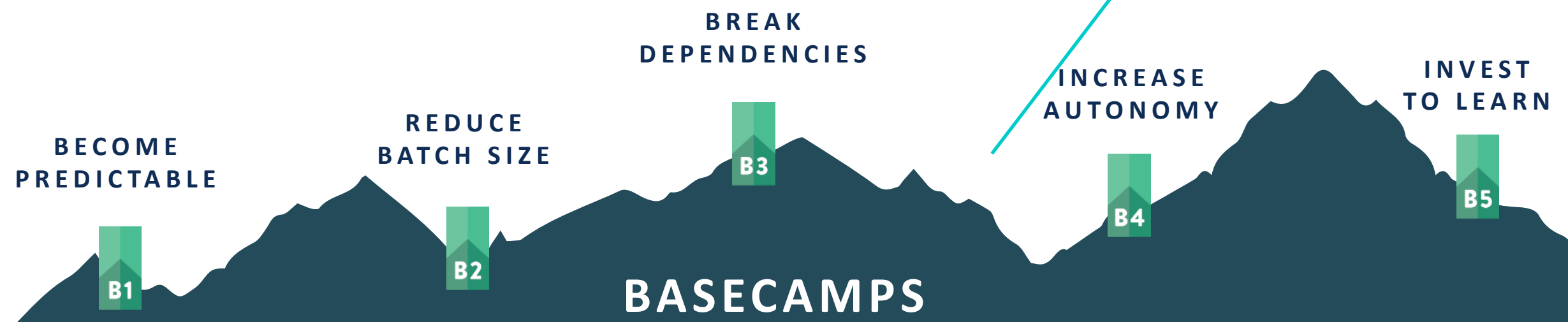


## ORGANIZATIONAL DESIGN



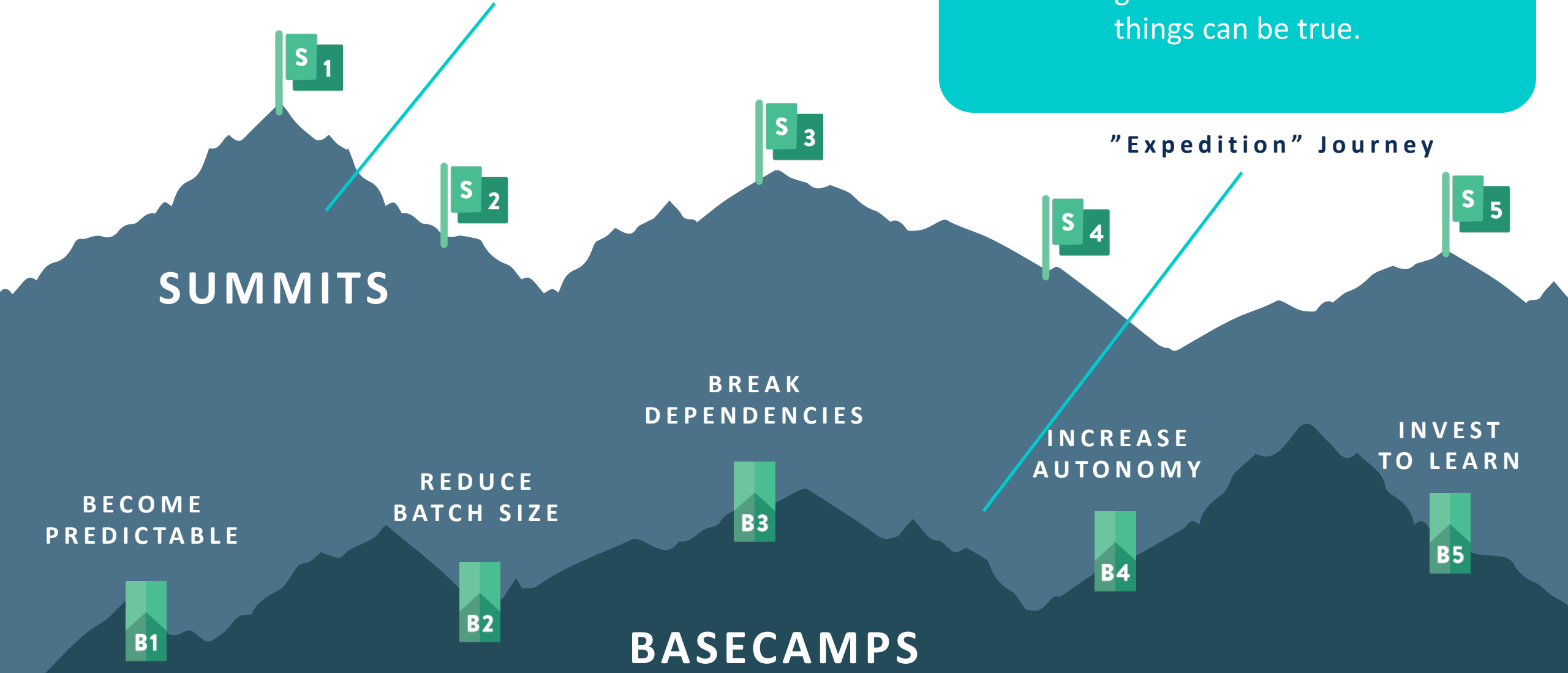
Some things must be true before other things can be true.

"Expedition" Journey



# Organizational Design Journey

Some things must be true before other things can be true.



SUMMITS

BECOME  
PREDICTABLE



Product  
Teams



BASECAMPS

BECOME  
TRUSTWORTHY

S  
1

SUMMITS

~30%

BECOME  
PREDICTABLE



Product  
Teams

B1

B2

B3

B4

B5

BASECAMPS



BECOME TRUSTWORTHY



SUMMITS

~30%

BECOME PREDICTABLE



REDUCE BATCH SIZE



BASECAMPS

BECOME  
TRUSTWORTHY



MAKE  
BETTER BETS



SUMMITS

~30%

~40%

BECOME  
PREDICTABLE



Product  
Teams

REDUCE  
BATCH SIZE



Product  
Teams



BASECAMPS

BECOME TRUSTWORTHY

S 1

MAKE BETTER BETS

S 2

SUMMITS

~30%

~40%

BREAK DEPENDENCIES

BECOME PREDICTABLE



Product Teams

REDUCE BATCH SIZE



Product Teams



Product Teams

B1

B2

B3

B4

B5

BASECAMPS

BECOME TRUSTWORTHY

S 1

ALIGN TO VALUE STREAMS

S 3

MAKE BETTER BETS

S 2

SUMMITS

~30%

~40%

~15%

BREAK DEPENDENCIES

BECOME PREDICTABLE



Product Teams

REDUCE BATCH SIZE



Product Teams



Product Teams

B1

B2

B3

B4

B5

BASECAMPS

BECOME TRUSTWORTHY

S 1

ALIGN TO VALUE STREAMS

S 3

MAKE BETTER BETS

S 2

SUMMITS

~30%

~40%

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BREAK DEPENDENCIES

INCREASE AUTONOMY

BECOME PREDICTABLE



Product Teams

REDUCE BATCH SIZE



Product Teams



B3



Product Teams



B4



B5



Product Teams



B1



B2

BASECAMPS

BECOME TRUSTWORTHY

S 1

ALIGN TO VALUE STREAMS

MAKE BETTER BETS

S 2

S 3

DRIVE CONTINUOUS FEEDBACK

S 4

SUMMITS

~30%

~40%

~15%

~10%

BREAK DEPENDENCIES

INCREASE AUTONOMY

BECOME PREDICTABLE

REDUCE BATCH SIZE

Product Teams

B3

Product Teams

B2

Product Teams

B4

B5

Product Teams

B1

BASECAMPS

BECOME TRUSTWORTHY

ALIGN TO VALUE STREAMS

DRIVE CONTINUOUS FEEDBACK

SUMMITS

BREAK DEPENDENCIES

INCREASE AUTONOMY

INVEST TO LEARN

BECOME PREDICTABLE

REDUCE BATCH SIZE

Product Teams

Product Teams

Product Teams

Product Teams

Product Teams

Product Teams

S 1

S 2

S 3

S 4

~30%

~40%

~15%

~10%

B1

B2

B3

B4

B5

BASECAMPS



BECOME TRUSTWORTHY

S 1

ALIGN TO VALUE STREAMS

S 3

MAKE BETTER BETS

S 2

DRIVE CONTINUOUS FEEDBACK

S 4

SENSE & DISRUPT

S 5

SUMMITS

~30%

~40%

~15%

~10%

~5%

BREAK DEPENDENCIES

INCREASE AUTONOMY

INVEST TO LEARN

BECOME PREDICTABLE

REDUCE BATCH SIZE

Product Teams

Product Teams

Product Teams

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Product Teams

B1

B2

B3

B4

B5

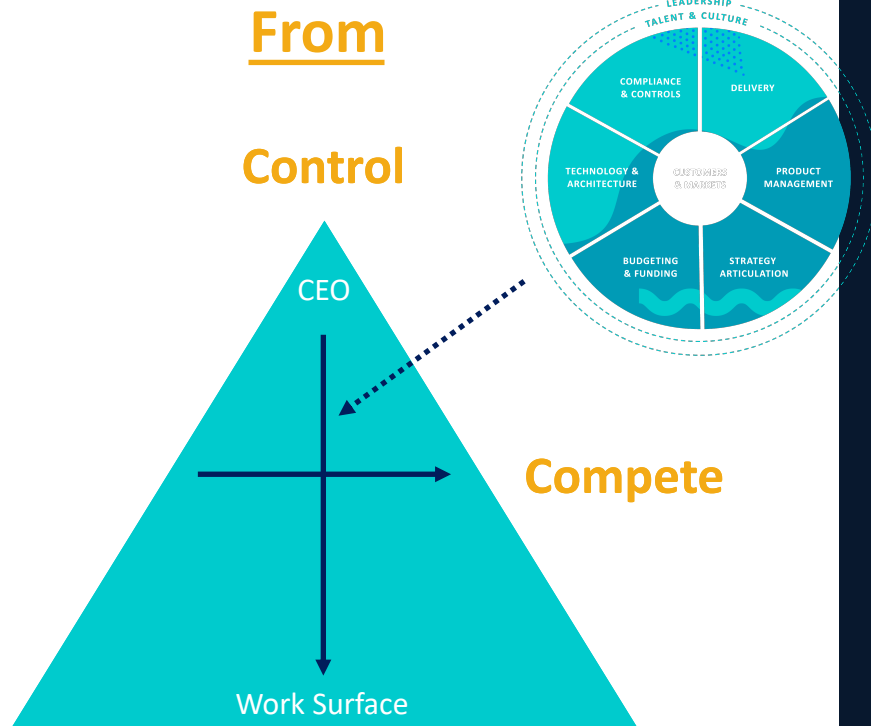
BASECAMPS



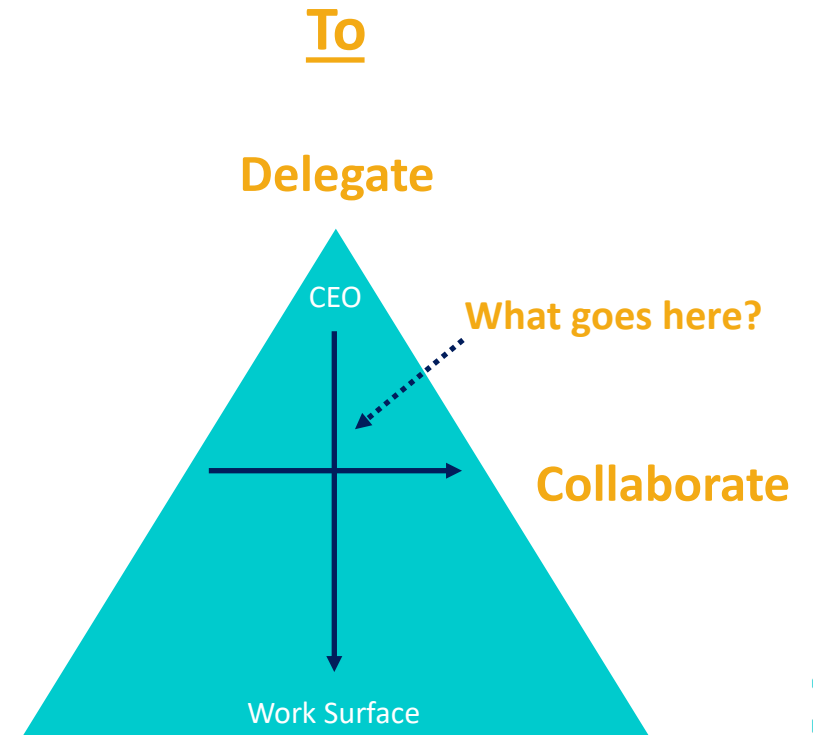
**This tandem journey is what it means and what it takes to align your Systems and Capabilities with your customers and your markets.**



# WHO IS “EVERYONE ELSE?”



When a system isn't trustworthy, the only reasonable option is to control it.



As a system becomes more trustworthy, you can begin to delegate into it.